

# Sage Estimating

Better Estimates By Every Measure.



#### Sage Estimating

Sage Estimating is powered by tradespecific cost databases, enabling you to turbo-charge takeoffs and final proposals. Input your own costs into a prebuilt database or choose a database prepopulated with costs. When your proposal is accepted, information flows automatically to Job Cost in Sage business management software, eliminating redundant tasks, data entry errors, and omissions.





Integration

Industry-Specific Databases

Knowledgebases

## Put your best bid forward.

A new day in construction has dawned. It's tougher than ever out there. Margins are razor-thin. Schedules are ultra-aggressive. You compete against more firms on every bid. To win more work and ensure the profitability of every project, you have to build estimates with more speed and precision than ever before. One thing is certain: Yesterday's estimating methods will no longer cut it.



Sage Estimating provides a smarter, automated way to estimate. Takeoffs are faster. Final proposals are more professional. Plus it works in tandem with Sage business management software, so once a bid is accepted, information flows automatically to accounting and job cost. By eliminating redundant data-entry and error-prone processes, Sage Estimating helps projects run efficiently from initial estimate to project completion. Quite simply, it's better estimating by every measure.

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### Fast. Accurate. Integrated.

Speed comes easily. Sage Estimating eliminates the drudgery associated with complex calculations and manual, repetitive, and routine estimating tasks. Fire it up and the first thing you notice is the intuitive interface with familiar bid worksheets that make building estimates easy. You'll also find literally thousands of report options. Before you know it, you'll be executing processes, pricing items, querying data, and taking off a project with ease and speed. As you finalize your proposal, you'll wonder to yourself, "How can a few entry points and a series of clicks accomplish what used to take me days?" That's the power of Sage Estimating. That's putting your best bid forward, faster.

#### Potent

Takeoffs are turbo-charged. Choose from a variety of takeoff methods. Then simply pull individual or groups of items from a variety of industryspecific databases directly into your bid worksheet. Enter dimensions but don't blink, because quantities and prices are instantly tabulated.

#### Powerful

Sage Estimating is a welcome replacement for underpowered estimating solutions and generic spreadsheets. Under the hood, it's powered by a Microsoft SQL Server<sup>\*</sup> database, which stores all your data in one place and processes it quickly. For starters, this means faster queries, better security, and more insightful reports.

#### Professional

Sage Estimating doesn't forget about style. The software makes it quick and easy to present reports and final proposals that are thoughtful, wellorganized, and itemized. In other words, precisely what management and clients are looking for. Your professionalism will set your firm apart from the competition and unlevel the playing field in your favor.



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"Without [Sage] Estimating, a recent estimate would have taken me a week because I would have had to do takeoffs and calculations. With this software, it took 20 minutes, and I was ready to publish it in a booklet for the stakeholders."

Shane Peterson | Estimator | Port of San Diego



## Five ways Sage Estimating makes you faster.

- Slashes takeoff time by 50% or more versus manual or generic spreadsheets methods.
- 2 Automates the process of cost item updates, eliminating the grind associated with pricing items manually.
- **3** Generates final proposals and reports in seconds.
- 4 Provides a smart way to organize and report on estimates—with fast and easy access.
- 5 Shortens the learning curve by adapting to your preferred way of working.

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### Profitability with precision.

Make every bid a winner. The fate of every project hinges on the estimate. Miss high and your proposal will be ignored. Miss low or make a mistake and cost overruns will erode your profits or ruin your company's reputation. Sage Estimating helps you find the sweet spot while ensuring precise calculations and costs across all aspects of the bid: labor, supplies, subcontractor bids, materials, equipment, and even overhead and profit. When you think of Sage Estimating, one word ought to come to mind: bull's-eye.

#### Accuracy

Your profitable project starts with takeoff. Several methods are available to fit your preferred style. Trade-specific databases, smart assemblies, and digital plan takeoff support do the heavy lifting for you—guiding you through as the system calculates materials, equipment, and labor prices. Automation helps eliminate costly errors such as mistyped values, mistakenly deleted formulas, and misplaced decimals.

#### Flexibility

Do you lose your cool on bid day if you're asked to proportionately slash the total estimate by 4 percent? With Sage Estimating, you can handle these kind of adjustments in a snap, on the fly, and with precision. Plus, you can easily modify or undo adjustments or make side-by-side comparisons right on screen.

#### Uniformity

"With regular spreadsheet software, manual recalculation can lead

to a catastrophic error on an estimate. Our [Sage] Estimating Solution

Todd Ahern | Senior Estimator | Rudolph and Sletten

provides us with safeguards against these costly mistakes."

When you have multiple estimators, inconsistency can be an issue particularly if each is using a different personalized spreadsheet. With Sage Estimating, estimators have flexibility in the way they work, but the methodology is predictably consistent, eliminating pricing variations between estimators that can easily result in eroded profits.





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www.SageEstimating.com

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## Five ways Sage Estimating **improves accuracy**.

- Uses up-to-date, trade-specific cost databases for final numbers you can trust.
- 2 Eliminates manual calculations and reduces the risk of overlooked items—some of the most common causes of errors.
- 3 Enables you to make last-minute changes with quick precision.
- 4 Standardizes the bid process across multiple estimators without forfeiting individual styles and flexibility.
- 5 Removes spreadsheet liabilities—such as hidden cells and broken formulas.

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## Get projects on the fast track.

Connect estimating with the rest of your business. The ability to ensure continuity of your projects from initial estimate to project completion sets Sage Estimating apart from other estimating software. It works in tandem with accounting and operations management software from Sage to establish a seamless connection among everyone who works on a project—from estimators to accountants to project managers. The results? You spend less time moving information around and more time ensuring your projects and your overall business are moving smartly ahead.

#### Connectivity

When a bid is won and project responsibility shifts hands, is the transition smooth? Does information need to be rekeyed? With the integration between Sage Estimating and our accounting software, the appropriate data feeds from estimating to accounting for job cost reporting. No data loss. No redundant entry. Nothing left to chance.

#### Continuity

By aligning estimating with operations, Sage Estimating keeps all team members on the same page, looking at the most current data. This helps everyone make well-informed decisions and move projects through the lifecycle from start to finish, ensuring project profitability.

#### Confidence

With a complete view of the business close at hand, including historical data from accounting, estimating, and job cost tracking, you can considerably improve your estimating accuracy as well as win/loss ratios. In addition, the ability to compare estimated versus actual costs in a real-time scenario can help you make quicker, well–informed decisions, keeping your projects on track and profitable.



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"By using [Sage] Estimating, we have cut the costs involved in generating a complex estimate by 50% and increased the efficiency of the estimating process by at least 75%"

Chris Rowe | President | Echo Pacific Construction



#### Five ways Sage Estimating connects your entire business.

- 1 Shares data across estimating, job cost, and accounting functions—with no data re-entry.
- 2 Smoothes the transition from estimating to job cost, ensuring projects stay on track.
- 3 Makes it easier to schedule, communicate, and confirm all project details across your team.
- 4 Provides estimators access to historical "estimated vs. actual" figures, helping improve accuracy on future bids.
- 5 Gives management fast access to cross-operational reports for informed decision-making.

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Nut         239         669           8.59         25.75° Arr.         148         3.13         400           1.25         Arr.         25.75° Arr.         148         3.13         400           1.25         Arr.         25.75° Arr.         148         3.13         400           1.25         Arr.         25.75° Arr.         148         3.14         400           1.25         Arr.         24.05°         44.85         44.85         44.85           4.21         Arr.         31.05         Arr.         1.54.25         6.42         44         34.45           4.21         Arr.         31.05         Arr.         1.54.25         6.42         44         441           Arr.         2.107         318         4.41         34.85         4.41         34.8         4.41         34.8         4.41         34.8         4.41	24.00 BI	of the local division in which the local division in which the local division in the loc	-		unext >	Cancel
0.59         Af         29.70         Ar         148         2.13         Af         400           1.20         Af         40.00         Ar         60         1.15         Af         60           1.20         Af         40.00         Ar         60         1.15         Af         60           1.15         Af         31.65         Ar         80         448         450           4.11         Af         31.65         Ar         2.422         0.402         Af         327           6.21         Af         31.65         Ar         1.643         6.452         31.81         341           Aff         2.750         Ar         1.643         6.457         31.91         341           Aff         27.55         Ar         1.013         6.57         41         31.65           Aff         1.25         Aff         1.013         6.57         41         451         41           Aff         1.25         Aff         1.45         1.45         41         1.65           Aff         1.25         1.27         4.45         1.65         4.65         1.65         1.65           Aff	8.00 sr	0.27 ml	29.70° N	- M	vest >	
x 20 xr         40.05 <sup>N</sup> xr         40         1,15 xr         80           xr         34.05         34.05         46.8           4.21 xr         31.05 Arr         2,422         0.62 xr         327           4.21 xr         31.05 Arr         2,422         0.62 xr         327           4.21 xr         31.05 Arr         2,422         0.62 xr         327           4.21 xr         31.05 Arr         1,623         0.62 xr         141           xr         xr         1,643         0.62 xr         141           xr         xr         1,643         0.657 xr         148           xr         xr         1,013         0.577 xr         148           xr         100         100         100         100         100           xr         100         100         100         100         100         100           xr	5.00 sr cy	/cy	29.70° M	19,933	view >	00,024
III         3,465         448           6,21         III         31,65         Arr         2,422         0.42         III         327           6,21         III         31,65         Arr         2,422         0.42         III         327           6,21         III         31,65         Arr         1,643         6,652         III         141           III         III         2,110.7         31,16         5,457         III         146           III         III         2,110.7         31,16         5,457         III         146           III         IIII         5,157         IIII         146         147         31,16           III         IIII         1,15         5,557         IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	5.00 sr cy st	/ey /ut		19,933		65,024 855
4.25         31.05         Am         2.423         0.42         M         327           4.21         31.05         Am         1.643         6.82         4.13         348           M         31.05         Am         1.643         6.82         4.141         348           M         31.05         Am         1.643         6.82         348         4.141           M         31.05         Am         1.643         6.87         M         348           4.15         M         31.05         Am         1.41         348         4.167         348           4.15         M         31.05         SM         1.41         348         4.167         348           4.15         M         31.05         SM         -         4.167         348         4.16         4.167         4.167         4.167         4.167         4.167         4.167         4.167         4.167         4.168         4.168         4.167         4.167         4.168         4.168         4.168         4.168         4.168         4.168         4.168         4.168         4.168         4.168         4.168         4.168         4.168         4.168         4.168         4.168<	5.00 sr cy sl 0.00 r	/cy /ul 0.59 //	29.70" #	19,933 259 149	3.11 //	60,024 880 800
III         2,107         316           4.85         M         37,55         Arr         1,015         5,57         948         948           4.85         M         37,55         Arr         1,015         5,57         948         948         4           e cope         V his         1,55         38         -         46.92         948         48.1         -           40         970         1355         38         -         46.92         948         316.1         -           40         970         1955         328         -         46.92         948         316.1         -           40         970         1952         327         46.92         948         316.1         -	8.00 st cy sl.00 f 95.00 f	109 141 0.59 /f 120 /f	29.70" #	19,933 239 149 90	3.11 //	65,024 855 800 85
4.25         47         27.55         Arr         1,013         0.47         144         144           a code         V into cost buses         V into cost cost cost cost cost cost cost co	5.00 af Cy af 50.00 f 15.00 c	100 100 100 M 100 M 100 M	29.70° Av 40.00° Av	19,933 239 149 90 3,465	3.11 <i>m</i> 1.15 <i>m</i>	50,024 859 800 89 468
No.         No. <td>5.00 sr cy sl 50.00 f 75.00 f</td> <td>169 161 0.59 /f 120 /f 120 /f 0.21 /f</td> <td>29.70° Ar 40.00° Ar 31.05 Ar</td> <td>19,933 259 149 50 3,465 2,422</td> <td>2.11 <i>m</i> 1.15 <i>m</i> 0.62 <i>M</i></td> <td>80,024 809 800 69 468 327 141</td>	5.00 sr cy sl 50.00 f 75.00 f	169 161 0.59 /f 120 /f 120 /f 0.21 /f	29.70° Ar 40.00° Ar 31.05 Ar	19,933 259 149 50 3,465 2,422	2.11 <i>m</i> 1.15 <i>m</i> 0.62 <i>M</i>	80,024 809 800 69 468 327 141
40 8 (1962) 223 6.13 8 1.876 40 8 1.875 223 6.13 8 1.876 56 8 7.976 1.875 223 6.13 8 1.876 56 8 7.976 1.875 1.875 1.875 56 8 7.976 1.875 1.875 1.875 56 8 7.976 1.875 1.875 1.875 1.875 56 9 7.976 1.875 1.875 1.875 1.875 1.875 56 9 7.976 1.875 1.875 1.875 1.875 1.875 1.875 56 9 7.976 1.875 1.875 1.875 1.875 1.875 1.875 1.875 1.875 56 9 7.976 1.875 1.8	500 st Cy al 50.00 r 75.00 r 80.00 r 88.00 r 88.00 r	169 110 M 120 M 120 M 621 M 621 M 821 M	29.70° Av 40.00° Av 31.05 Av 31.05 Av	10,033 230 148 92 3,465 2,422 1,643 2,107	2.11 <i>m</i> 1.15 <i>m</i> 0.62 <i>M</i> 0.62 <i>M</i>	00,024 850 800 80 468 327 141 315
40         41         115         222         6, 12         11         1, 1210           40         10         1, 105         222         -         46, 45         140, 46         440, 46         440, 46         440, 46         440, 46         440, 46         240         440, 46         240,	5.00 af Cy af 50.00 f 75.00 f 10 10.00 f 10 10 10 10 10 10 10 10 10 10	169 110 M 120 M 120 M 621 M 621 M 821 M	29.70° Av 40.00° Av 31.05 Av 31.05 Av	19,933 239 149 80 3,465 2,422 1,643 2,107 1,613	3.11 m 1.15 m 0.82 m 0.82 m	00,024 880 800 80 488 327 141 275 141 275
140         16         16         17 <th17< th="">         17         17         17&lt;</th17<>	500 al cy al 50.00 f 15.00 f 16.00 f 16.00 f 10.00	ley Ad 2.59 M 120 M 421 M 421 M 425 M	29.70° Ar 40.03° Ar 31.05 Ar 31.05 Ar 31.05 Ar	10,033 239 149 92 3,465 2,422 1,643 2,107 1,013	3.11 m 1.15 m 0.82 m 0.82 m	00,004 800 800 448 327 141 319 148 •
40         40<	5.00 af CY af 50.00 f 75.00 f 100.00 f 68.00 f 100.00 f 10	/csy /st 120 /d 6.25	28.75 <sup>4</sup> Ar ep.dd <sup>4</sup> Ar 31.05 Ar 31.06 Ar 27.06 Ar	19,933 239 149 80 3,465 2,422 1,643 2,107 1,613 4,017 1,613	3.11 m 1.15 m 0.62 m 0.62 m 0.57 m 11	50,024 800 800 488 327 541 519 519 518
100 m         300 m         85 mm         -         + 400 mm         + 400 mm <td>5.00 sf CY sf 50.00 f 75.00 c II 80.00 f II 80.00 f 80.00 f</td> <td>Key           64           120 M           8           621 M           621 M           425 M           8           425 M           8           621 M           8           8           8           8           621 M           8</td> <td>28.70<sup>°</sup> Ar 60.00<sup>°</sup> Ar 31.05 Ar 31.05 Ar 27.05 Ar</td> <td>19,933 239 149 50 3,465 2,422 1,643 2,167 1,613 2,167 1,613 2,167 1,613</td> <td>2.11 # 1.15 # 0.62 # 6.82 # 6.87 # 10 10 10 10</td> <td>60,024 800 800 60 468 327 141 319 141 319 148 •</td>	5.00 sf CY sf 50.00 f 75.00 c II 80.00 f II 80.00 f 80.00 f	Key           64           120 M           8           621 M           621 M           425 M           8           425 M           8           621 M           8           8           8           8           621 M           8	28.70 <sup>°</sup> Ar 60.00 <sup>°</sup> Ar 31.05 Ar 31.05 Ar 27.05 Ar	19,933 239 149 50 3,465 2,422 1,643 2,167 1,613 2,167 1,613 2,167 1,613	2.11 # 1.15 # 0.62 # 6.82 # 6.87 # 10 10 10 10	60,024 800 800 60 468 327 141 319 141 319 148 •
38         0.43         4.42         -         4.49         4.52           76         %         4.76.13         1.49         -         4.40         %         4.7436           92         38         7.49.13         1.49         -         4.40         %         7.4186           92         38         7.49.13         1.44         -         4.40         %         7.4186           92         38         7.49.25         3.53         -         4.43         %         7.456           93         93         7.49.25         3.53         -         4.43         %         7.456           93         93         7.49.2         3.53         -         4.43         %         7.456           93         93         7.49.2         3.53         -         4.43         %         7.45.6	5.00 af Cy af 0.00 f 5.00 f 10.00	Key           64           559           120           120           120           120           120           120           120           120           120           141           1425           1425           1425           1425           1425           1425           1425           1425           1425           1425           1425           1425           1425           1425           1425           1425           1425           142           142           142           142           143           144           145           145           145           145           145           145           145           145           145           145           145           145           145           145           145 <td>29.70<sup>5</sup> Arr 40.05<sup>4</sup> Arr 31.05 Arr 31.05 Arr 31.05 Arr 27.05 Arr 27.05 Arr</td> <td>10,033 239 148 60 3,465 2,422 1,643 2,187 1,013 2,187 1,013 2,187 1,013 2,187 1,013 2,187 1,013 2,187 1,013 2,187 1,013 2,197 1,013 2,197 1,013 2,197 1,013 2,197 1,013 2,197 1,013 2,197 1,013 2,197 1,013 2,197 1,013 2,197 1,013 2,197 1,013 2,197 1,013 2,197</td> <td>2.111 /// 1.15 /// 0.52 /// 6.52 /// 6.52 /// 1.557 ////</td> <td>50.024 869 800 80 468 327 141 319 148 141 319 148</td>	29.70 <sup>5</sup> Arr 40.05 <sup>4</sup> Arr 31.05 Arr 31.05 Arr 31.05 Arr 27.05 Arr 27.05 Arr	10,033 239 148 60 3,465 2,422 1,643 2,187 1,013 2,187 1,013 2,187 1,013 2,187 1,013 2,187 1,013 2,187 1,013 2,187 1,013 2,197 1,013 2,197 1,013 2,197 1,013 2,197 1,013 2,197 1,013 2,197 1,013 2,197 1,013 2,197 1,013 2,197 1,013 2,197 1,013 2,197 1,013 2,197	2.111 /// 1.15 /// 0.52 /// 6.52 /// 6.52 /// 1.557 ////	50.024 869 800 80 468 327 141 319 148 141 319 148
	5.00 at cy af 0.00 f 8.00 f 8.00 f 8.00 f 8.00 f 8.00 f 9 8.00 f 10 0.00 f 10	Key           Nd           259 //           120 //           120 //           120 //           625 //           625 //           621 //           621 //           621 //           621 //           621 //           621 //           621 //           621 //           621 //           621 //           622 //           623 //           623 //           623 //           623 //           624 //           623 //           623 //           624 //           625 //           626 //           627 //           628 //           629 //           620 //           620 //           621 //           622 //           623 //           623 //           624 //           625 //           626 //           627 //           628 //           629 //           620 //           620 //           621 //           622 // <td>28.70<sup>8</sup> Ar 40.05<sup>8</sup> Ar 31.05 Ar 31.05 Ar 31.05 Ar 31.05 Ar 31.05 Ar 31.05 Ar 31.05 Ar 31.05 Ar</td> <td>10,033 239 149 92 3,445 2,422 1,643 2,107 1,013 4 &lt; 1,013 2,107 1,013 4 &lt; 1,013 2,107 2,107 1,013 2,107 1,013 2,107 2,100 2,107 2,107 2,107 2,107 2,107 2,107 2,107 2,107 2,10</td> <td>3.111 /// 1.115 /// 0.622 /// 6.622 /// 6.622 /// 8.57 // 10.512 /// 10.512 /// 10.512 /// 10.512 /// 10.512 /// 10.512 /// 10.512 ///</td> <td>50.024 869 800 80 468 327 181 379 181 379 181 379 181 379 181 200</td>	28.70 <sup>8</sup> Ar 40.05 <sup>8</sup> Ar 31.05 Ar 31.05 Ar 31.05 Ar 31.05 Ar 31.05 Ar 31.05 Ar 31.05 Ar 31.05 Ar	10,033 239 149 92 3,445 2,422 1,643 2,107 1,013 4 < 1,013 2,107 1,013 4 < 1,013 2,107 2,107 1,013 2,107 1,013 2,107 2,100 2,107 2,107 2,107 2,107 2,107 2,107 2,107 2,107 2,10	3.111 /// 1.115 /// 0.622 /// 6.622 /// 6.622 /// 8.57 // 10.512 /// 10.512 /// 10.512 /// 10.512 /// 10.512 /// 10.512 /// 10.512 ///	50.024 869 800 80 468 327 181 379 181 379 181 379 181 379 181 200
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	5.00 at Cy af 0.00 r 5.00 r 10.00	Neg           Nd           120 M           120 M           625 M           625 M           625 M           625 M           627 M           1425 M	28.70° ar 40.00° ar 31.06 ar 31.06 ar 31.06 ar 27.06 ar 100 ar	18,033 229 148 69 3,465 2,422 1,643 2,407 1,613 2,107 1,013 2,107 2,107,	2.11 # 1.15 # 0.62 #	60,024 800 800 60 468 327 141 315 141 315 148 - *
	100 af Gy af 100 r 100 r	Key           Mil           329 M           120 M           621 M           621 M           425 M           621 M           425 M           425 M           621 M           425 M           426 M           700 M           700 M           700 M           700 M	28.75 <sup>6</sup> Arr 40.05 <sup>6</sup> Arr 31.05 Ar 31.05 Ar	10,033 239 149 92 3,445 2,422 1,643 2,422 1,643 2,422 1,643 2,422 1,643 2,422 1,643 2,422 1,643 2,422 1,643 2,422 1,643 2,422 1,643 2,422 1,643 2,422 1,643 2,422 1,643 2,422 1,643 2,79 1,643 2,79 1,643 2,79 1,643 2,79 1,643 2,79 1,643 2,79 1,643 2,79 1,643 2,79 1,643 2,79 1,643 2,79 1,643 2,79 2,79 1,643 2,79 2,79 2,79 2,79 2,79 2,79 2,79 2,79	2.111 /// 1.115 /// 0.52 /// 6.82 /// 6.82 /// 8 5.57 // 1 6.57 // 1 7 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2	55.024 865 800 468 327 141 315 148 141 315 148 141 315 250 718
	100 s1 Cy all 100 r 100 r	Key           /kf           2.59         //f           1.20         //f           1.20         //f           1.20         //f           6.25         //f           6.25         //f           6.25         //f           4.25         //f           4.25         //f           2.425         //f           2.42	28.70° ar 40.00° ar 31.05 ar 31.0	19,933 239 149 82 3,465 2,422 1,643 2,422 1,643 2,423 1,643 2,4107 1,912 4,913 4,914 83 83 83 83 83 83 83 83 83 83 83 83 83	3.111 /// 1.115 /// 0.62 /// 0.62 /// 6.62 /// 10 12 /// 10	00.024 840 800 480 327 441 319 441 319 441 319 441 200 740 852 740 852 740 852 740
	5.00 at Cy af 0.00 r 5.00 r H 0.00 r H	Key           /kf           2.59         //f           1.20         //f           1.20         //f           1.20         //f           1.20         //f           6.25         //f           6.25         //f           4.25         //f           4.25         //f           2.59         //f           4.25         //f           2.52         //f           2.52         //f           2.52         //f           2.52         //f           2.52         //f           2.54         //f           2.55         //f           2.54         //f           2.54         //f           2.55         //f           2.55         //f           2.55         //f           2.55         //f           2.55         //f           2.56 <td< td=""><td>28.70° ar 40.00° ar 31.05 ar 31.0</td><td>19,933 239 149 82 3,465 2,422 1,643 2,422 1,643 2,423 1,643 2,4107 1,912 4,913 4,914 83 83 83 83 83 83 83 83 83 83 83 83 83</td><td>2.111 // 1.115 // 0.622 // 0.622</td><td>60,024 800 800 80 468 327 141 319 148 148 156 256 256 256 256 256 256 256 256 256 2</td></td<>	28.70° ar 40.00° ar 31.05 ar 31.0	19,933 239 149 82 3,465 2,422 1,643 2,422 1,643 2,423 1,643 2,4107 1,912 4,913 4,914 83 83 83 83 83 83 83 83 83 83 83 83 83	2.111 // 1.115 // 0.622	60,024 800 800 80 468 327 141 319 148 148 156 256 256 256 256 256 256 256 256 256 2
	500 st Cy af 5000 r 5000 r 1500 r 1600 r	Key           Md           329 M           120 M           621 M           621 M           425 M           621 M           425 M           425 M           621 M           425 M           426 M	29,70° Arr 40,00° Arr 31,06 Arr 32,06 Arr 34,06 Arr	10,033 239 149 90 3,445 2,422 1,643 2,422 1,643 2,107 1,013 4 4 50 274 55 4 274 55 4 100 274 55 55 4 100 274 55 55 275 55 275 55 275 275 275 275 275	2.111 /// 1.115 /// 6.82 /// 6.82 /// 6.82 /// 8 - 1.05 42 /// 1.05 42 /// - 1.05 42 //// - 1.05 42 //// - 1.05 42 //// - 1.05 42 //// - 1.05 42 ///// - 1.05 42 ///// - 1.05 42 //// - 1.05 42 ///// - 1.05 42 ///// - 1.05 42 ///// - 1.05 42 ///// - 1.05 42 ///// - 1.05 42 ////// - 1.05 42 ////// - 1.05 42 ////// - 1.05 42 ////// - 1.05 42 ////// - 1.05 42 /////// - 1.05 42 /////// - 1.05 42 ///////// - 1.05 42 ///////////////////////////////////	55.024 865 800 66 800 66 800 800 800 800 800 800 8
800-628-	20 af Cy af 20 e 11 20 e 11 20 11 20 11 20 11 20 11 20 11 20 11 20 11 20 1	Key           /kf           2.59         //f           1.20         //f           1.20         //f           1.20         //f           6.25         //f           6.25         //f           6.25         //f           4.25         //f           4.25         //f           2.425         //f           2.42	28.70° ar 40.00° ar 31.05 ar 31.0	19,933 239 149 82 3,465 2,422 1,643 2,422 1,643 2,423 1,643 2,4107 1,912 4,913 4,914 83 83 83 83 83 83 83 83 83 83 83 83 83	2.111 // 1.115 // 0.622	00.024 840 400 448 327 441 319 441 319 441 319 441 - - - - - - - - - - - - - - - - - -

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